

Crisis Negotiations Certification Classes



Course Director: Dr. Troy Rodgers

Dr. Rodgers is a police psychologist based in Albuquerque, New Mexico. He has a master's degree and a doctorate in clinical forensic psychology. He has worked with law enforcement officers for over 20 years. At the present time, Dr. Rodgers works as a consultant to over 500 local, state, and federal law enforcement, firefighter, ambulance, dispatch and corrections agencies.

Dr. Rodgers is a highly sought after trainer in the field of psychology and criminal justice. He is routinely utilized as an expert by multiple regional media outlets. Dr. Rodgers is also certified as a Professional Lecturer and Master Instructor by the New Mexico Department of Public Safety Training Academy.

2026 Class Dates

Basic CNT

January 26-30th 2026
September 14-18th 2026

Advanced CNT

November 9-13th 2026

Patrol Response to CNT

CNT
TBD

Class Times

8am-5pm most days

**These Classes are
NMDPS/NMLEA
Accredited Classes.**

Class Cost

Patrol Response to CNT

\$400+tax

Basic \$800+tax
(per person, per class)

Advanced \$850+tax
(per person, per class)

Group Discounts Available

Close Lodging Options

Holiday Inn Express and Suites

505-797-2291

Courtyard by Marriott
505-823-1919

Albuquerque Marriott

Pyramid

505-821-3333

Drury Inn and Suites
505-341-3600

Patrol Response to CNT Situations Overview

The Patrol Response to CNT Situations Class is designed to be an interactive two-day, 16-hour class, which addresses basic verbal de-escalation skills from the perspective of a field officer responding to a situation that is likely to require a CNT response. It is designed for sworn field officers. During the course, participants will gain knowledge regarding crises and how people respond or behave in crisis. The concept of mental illness and its effect on the verbal interaction will be addressed as well. SWAT and tactical awareness and considerations are an integral aspect of the learning process. Hands on exercises enhance the classroom activities and participants are expected to actively engage in over 6 hours of live scenario situations. The class is designed to be exciting and interactive with a simple goal of improving the verbal skill-set of the attendees

Basic CNT Class Overview

The Basic Crisis Negotiations Class (BCNT) is designed to be an interactive five-day, 40-hour class, which addresses advanced verbal de-escalation skills from the perspective of a hostage negotiator. It is designed for sworn law enforcement officers with a minimum of three years of experience. During the course of the week-long class, participants will gain knowledge regarding crises and how people respond or behave in crisis. The concept of mental illness and its effect on the verbal interaction will be addressed as well. SWAT and tactical awareness and considerations are an integral aspect of the learning process. Hands on exercises enhance the classroom activities and participants are expected to actively engage in over 12 hours of live scenario situations. The class is designed to be exciting and interactive with a simple goal of improving the verbal skill-set of the attendees.

Advanced CNT Class Overview

It is our belief that negotiation skills are a perishable skill so continued practice is essential to becoming a skilled negotiator in the long-term. The Advanced Crisis Negotiations Class (ACNT) is designed to build on the concepts learned in BCNT and advance them. It is an interactive five-day, 40-hour class, which furthers the skill-set of the advanced negotiator. It is designed for sworn law enforcement officers with a minimum of five years of experience. During the course participants are expected to actively engage in over 16 hours of live scenario situations as well as participate in a mini SWAT school.

~ Course Topics and Exercises ~

Basic CNT Class (40-Hour Class)

- The History of Hostage and Barricaded Negotiations
- CNT Goals and Objectives
- Negotiations as Crisis Interventions
- The Different Roles of the Negotiator
- Negotiation Documentation
- Communication Exercises
- Practical intelligence Gathering
- Active Listening Skills for Negotiators
- Negotiating with Psychotic, PTSD, Depressed, and Personality Disordered Subjects
- Hostage Behavior
- The Tactical Role of the Negotiator
- Negotiator Equipment
- CNT Team Selection and Organization

Advanced CNT Class (40-Hour Class)

- 16 Hours of Live CNT Scenarios
- The Use of a Translator in Negotiations
- Domestic Terrorism and Negotiations
- Negotiating with Teenagers and Children
- Handling the Released Hostage
- Mental Health Updates
- Mini-Swat School
- Technology and Negotiations
- Intel Gathering Via Social networking
- When to Throw Out the Negotiations Handbook

All class instructors will be current law enforcement officers, police psychologists, mental health providers, and retired law enforcement officers with extensive expertise and experience in verbal de-escalation, hostage negotiation and crisis management

REGISTER HERE



PSPG Training Center

8341 Washington St. NE. Albuquerque,
NM 87113
(One Block South of Alameda and One Block
West of Jefferson)

Reality Based Training Center

510 Kinley Ave NE, Albuquerque, NM 87102